

#### THE Water Research



PROJECT NO. 4742

#### Probability Management for Water Finance and Resource Managers



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### WRF Water Demand Research 2009-2017



Driver - drinking water utilities saw changing water use trends in last 20 years



- 18 projects funded, 16 published.
- ~\$3.5M WRF + \$3.1M co-funding, cost share, or in-kind



Studies of water use by customer category, demand forecasting, & planning under uncertainty.

Results are useful for planning utility operations, revenue, and capital improvements.



https://www.waterrf.org/news/water-demand-improving-effectiveness-forecastsand-management

https://www.waterrf.org/research/topics/water-use-efficiency



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#### Accomplishments in One Water

This series of synthesis reports details how WRF's research and innovation activities support all aspects of water.

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### **4742 Products**



#### Name

- Asset Level Model.xlsx
- Consolidated Risk.xlsx
- Exponential Smoothing with updating.xlsx
- PM\_LanduseDemandModel\_Paper\_Airplane\_v5.xlsx
- PM\_LongTermDemandModel\_Paper\_Airplane\_v1.xlsx
- PM\_PredictingNewConnectionsModel\_Paper\_Airplane\_v0.xlsx
- 💵 Reliability MTBF with cost.xlsx

### **Webcast Overview**

Торіс	Speaker	Time	
Introduction	<ul> <li>Maureen Hodgins, WRF</li> </ul>	5 min	
A Primer for Probability Management	• Tom Chesnutt, A&N Technical Services, Inc.	25	
Case Study Applications	<ul> <li>Michael Hollis, MWD of So. California</li> <li>Eric Akiyoshi, Irvine Ranch Water Dist.</li> <li>Gordon Ng, Eastern Municipal Water Dist.</li> <li>Shayne Kavanagh, Government Finance Officers Association</li> </ul>	15	
Q&A	All	ا 15 min	



### Webcast Topics

### Tom Chesnutt, Ph.D., PStat<sup>®</sup>, CAP<sup>®</sup> President, A & N Technical Services, Inc.

## Webcast Topics

- Introduction
- A Primer for Probability Management
  - Definitions
  - Thinking about Uncertainty–Decision/Problem Framing
  - Identifying Uncertainties-The Influence
  - Quantifying and Combining Uncertainties
  - Value Functions
  - Visualization for Communicating Uncertainties
- Case Studies and Applications
  - Probability Management for Water Resources
  - Probability Management for Finance
  - Additional Application Areas for Probability Management





### **Research Objective**

- 1. Clearly explain the principles of probability management (PM) for application to water demand/sales forecasting.
- Explain how PM can be conducted using SIPmath<sup>™</sup>—including how stochastic information packets (SIPs) and stochastic library units with relationships preserved (SLURPS) can be mathematically combined—explain their relevance for the water industry.
- 3. Illustrate the use of PM tools in depicting uncertainty and informing the understanding of risk using four water industry case studies.



#### **Participating Utilities:**

- Metropolitan Water District of Southern California
- Irvine Ranch Water District
- Tacoma Water
- Inland Empire Utility Agency
- Eastern Municipal Water District

## **Research Approach**

- A primer on Probability Management (PM) building on prior WRF literature reviews.
- Case Studies applying PM to water demand/sales forecasting.
- Hooks to recently completed and ongoing WRF research on
  - Anticipated changes in water demands due to long term drivers.
  - Analysis of the relationship between demand drivers.
  - Current mandatory and voluntary codes, standards, and regulatory programs that impact future water demand in a less than certain world.
  - Identification of information sources on demand drivers for demand forecasting.
- Beta-testing and evaluation of research products by water industry practitioners and managers.

### **Research Team**

- Dr. Thomas W. Chesnutt, PStat<sup>®</sup>, CAP<sup>®</sup> (Principal Investigator) of A&N Technical Services, Inc.
- Dr. Michael Hollis, PStat<sup>®</sup> of the Metropolitan Water District of Southern California
- **Shayne Kavanagh** of the Government Finance Officers Association
- David L. Mitchell of M. Cubed
- Dr. David M. Pekelney of A&N Technical Services, Inc.
- Dana Holt of A&N Technical Services, Inc.
- **Dr. Jean-Daniel Rinaudo** (Outside Expert), of the French Geological Survey (BRGM)
- Marc Thibault the lead author of SIPmath<sup>™</sup> v2 standards for probabilitymanagment.org.



Figure 2-4. Actionable Example. Source: Probability Management, n.d.

## **Introduction – What?**

- What Is the Downside of Ignoring Uncertainty?
- Many common practices in the water industry use deterministic methods to address water resource and finance problems; this introduces serious errors when one assumes average values.

Fact 1 - Planning for the future is rife with uncertainties.
Fact 2 - Most people are not happy with Fact 1 and prefer to think of the future in terms of expected (average) outcomes.
Fact 3 - Plans based on average outcomes are, on average, wrong.

**CHAPTER 2** 

A Primer for Probability Management

#### A Primer for Probability Management for Water -Overview

- Definitions
- Thinking about Uncertainty—Decision/Problem Framing
- Identifying Uncertainties—The Influence
- Quantifying and Combining Uncertainties
- Value Functions
- Visualization for Communicating Uncertainties





### **Introduction - Why?**

- PM makes it easy to avoid errors produced by the "flaw of averages."
- PM preserves the signal in available noisy data.
- PM enables correct analysis of multiple sets of uncertain values.
- PM provides methods to extend the validity of existing deterministic models by incorporating uncertain values.
- PM open source tools can create models and graphs in Excel, so the interface is familiar, and spreadsheets are transferable to anyone with Excel.
- PM is promoted by ProbabilityManagement.org, a non-profit organization, and it makes it easy to transfer data to and from commercial products such as Crystal Ball, @Risk, and RiskSolver.
- PM makes it easy to produce auditable, repeatable results.
- PM helps to communicate a shared understanding of uncertainty. This leads to easier consensus around better decisions.
- All of the above can help avoid surprises and contribute toward job security.

#### **Principles of Probability Management**

(See probabilitymanagement.org)

- Communicating Distributions as Data When estimating uncertain quantities, a "typical" or "average" value is used.
   Collapsing uncertainty to a scalar destroys information on variability.
- Information (measurement) can reduce total uncertainty and add credibility.
- Interactive simulation is a useful tactic for gaining simulated experience with how decisions affect risky outcomes.
   Visualization is an effective medium for communicating risk to decision-makers.
- Coherence—Distributions of causal forces are often related/dependent. The SIPmath Standard provides the glue logic for related uncertainties.

### Definitions

*Uncertainty* - The existence of more than one possibility; a lack of complete certainty about an outcome or state.

*Measurement* - A quantitative reduction of uncertainty based on one or more observations (For further exposition, see Hubbard 2014).

*Measurement of uncertainty* - A set of probabilities assigned to a set of possibilities. For example, "There is a 5% chance of a flood in the next year."

**Probability** - The metric of uncertainty associated with the occurrence of an event. A number between 0 and 1. Higher values indicate a higher likelihood of occurrence.

*Risk Components* - The probability and magnitude of an undesirable outcome (a loss or an avoided gain). Note that having a probability and loss does not directly translate into risk without being valued. If I have no stake in the game, I have no risk.

Measurement of Risk - A set of possibilities with quantified probabilities & losses.

*Risk Preferences* - In risky decision situations, a person's preference for avoiding losses versus pursuing gains. Also referred to as risk attitude.

*Risk Mitigation* - is the practice of directly reducing identified risks. It is one of four types of risk treatment with the others being risk avoidance, transfer, and acceptance.

## **Thinking about Uncertainty**

- Problem framing has a tradition in decision sciences, and an application for defining decision quality.
- Problem framing occurs on the front side of an analytics project.
- Steps involved in problem framing typically include the following:
  - 1. Appropriate Frame
  - 2. Creative Doable Alternatives
  - 3. Meaningful Reliable Information
  - 4. Clear Values and Tradeoffs
  - 5. Logically Correct Reasoning
  - 6. Commitment to Action

## **Decision Framing and Quality**

Decision Maker's Bill of Rights

As a decision maker, you have the right to:

- A decision frame that structures the decision in the context most relevant to your needs,
- Creative alternatives that allow you to make a selection among viable and distinct choices,
- Relevant and reliable information upon which to base your decision, including the uncertainty of the information
- An understanding of the **potential consequences** of each alternative based on your choice criteria
- A logical analysis that allows you to draw meaningful conclusions from the information to reach clarity of action
- Effective facilitation to gain alignment and commitment to action

The insight into this approach comes from Jay Andersen and Jim Felli, Eli Lilly Co. Visit the SDP web site: http://decisionquality.org/decision-makers-rights/



#### Decision Quality Chain; SDP, R Howard and A. E. Abbas

## **Identifying Uncertainties**

- The principles for constructing influence diagrams, which compact graphs that represent the decision problem being analyzed, are:
  - Drivers (certain and uncertain)
  - Decisions (aka levers)
  - Outcomes (that are valued)
- Reasons to use influence diagrams as part of the PM modeling process:
  - To help get your arms around a problem, to figure out what you know, and what you don't know about the problem.
  - To see where information is lacking that could be filled in. To sketch a representation or model of a problem state.
  - To avoid ambiguity in model specification as an additional source of uncertainty.
  - To get agreement on exactly what is the problem to be solved.

### **Influence Diagram**



Influence diagrams communicate the sources of uncertainty, the decision nodes, outcomes, and how those outcomes are valued.

### **Quantifying and Combining Uncertainties**

- This is where the math happens and ambiguity is removed.
- Explains how uncertain values can be used to quantify uncertainties and then how these uncertainties can be combined.
- Here, we need to build an understanding of probability management terms:
  - SIPs
  - SLURPs
  - SIPmath™
  - SIP Standard

### SIPs, SLURPs, SIPmath<sup>™</sup> and SIP Standard

- SIP Stochastic Information Packet
  - In the SIP Standard, uncertainties are communicated as data arrays, called SIPs (Stochastic Information Packets). Random samples from a probability distribution are stored in a single cell as a vector of realizations.
- SLURP Stochastic Library Unit Relations Preserved
  - A coherent set of SIPs that preserve statistical relationships between uncertainties is known as a Stochastic Library with Unit Relationships Preserved (SLURP).
- SIPmath<sup>™</sup> and the SIP Standard
  - The open SIPmath Standard enables legacy and future simulation models to communicate with each other, creating a new paradigm for enterprise risk management. SIPmath<sup>™</sup> consists of tools and techniques showing how SIPs and SLURPs can be coherently combined to advance the modeling of uncertainty

#### Visualization for Communicating Uncertainties

Who invented the infographic? Hint: known as the mother of statistics



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#### **Case Studies of Probability Management**

- Probability Management for Water Resources
  - Case Study #1—Land Use Demand Forecasting
  - Case Study #2—Long-Term Demand
- Probability Management for **Finance** 
  - Case Study #3—Revenue from Connection Fees
  - Case Study #4—Sales Forecasting and Rate Model
- Additional Application Areas for Probability Management: And More

Irvine Ranch Water District Case Study 1 - Land-Use Demand Forecasting

### Eric Akiyoshi, PE

Engineering Manager - Planning and GIS Irvine Ranch Water District

### Irvine Ranch Water District Case Study 1 - Land-Use Demand Forecasting

- Use Case
  - Land-Use Demand Forecast used for Distribution System Planning
- Limitation
  - Deterministic-Demand Factor (GI/DU)\*Density(DU/Acre)
- Approach
  - Include uncertainty in DF, trends in plumbing code, conservation, price response
- Lessons Learned
  - Forecasts that ignore the future effects of plumbing codes and rates produce forecasts with a significant upward bias.
  - Large economic consequences to timing of water infrastructure

#### Case Study 1 - Land-Use Demand Forecasting and Distribution System Roll-out



This case study examines ways this type of forecasting approach could be augmented to account for expected water savings from passive and active conservation as well as from changes in water rates.



Dashboard Influence Diagram Weather Data PMTable SIPmath Cha

#### PM Dashboard

#### PM The Shape of Demand Uncertainty

Metropolitan Water District of So. California Case Study 2 – Long Term Demand Forecasting

Michael Hollis, PhD, PStat® Senior Resource Specialist Metropolitan Water District of Southern California

# Some Problems with a Mean-Centric # Decision-making Framework

Good decisions need to account for:

- the entire shape of uncertainty (distributions); and
- the consequences of risky outcomes ( loss function).
- Averages obscure both, leading to mis-informed decisions.

*Term coined by Dr. Michael Hollis, PSTAT*\*,

### Metropolitan Water District of So. California Case Study 2 – Long Term Demand Forecasting

- Use Case
  - Demand Forecast used for Long Term Planning
- Limitations
  - Demand drivers are usually imperfectly measured
  - Some are not currently known
- Approach
  - Try to represent all sources of uncertainty in demand forecasts
- Lessons Learned
  - Customer shortage costs are not linear; ignoring shape of shortage costs leads to damaging deferral of needed infrastructure investments



### Case 2: Long Term Demand

This case study examines the methodological approach used by many water utilities that develop projections of long-term future demand using projections of population and per capita use.



Wodel 0:	Deterministic Wa	ter Demand	with No Climate C	nange							
			Expected	Expected	Flaw of Averages						
PM_Index	Forecast Year	rep	GPCD	Рор	Demand_S0		Demand C1				
1	2020	1	135.39	1,359,256	184,032,026			De	emand	1_21	
					188,822,381	mean	14% 🕆				
					2,675,275	sd	12% -	_	_		
							10% -				
							6% -				
Model 1: S	Simulation of Per	Capita Dema	ind				4%				
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Model 2: S	Simulation connect	ting Deman	d,Supply to a Valu	e Function							
PM_Index	Forecast_Year	rep		Supply	Shortage	Percen	tShortage	ShortageStage	e Sho	rtageCost	
1	2020	1		190,000,000	· ·		0.0%	C	\$	-	
									\$	4,269	average
									\$	64,881	max

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Eastern Municipal Water District Case Study 3 – Revenue from New Connections

## Gordon Ng, PE Principal Water Resources Specialist Eastern Municipal Water District

#### Eastern Municipal Water District Case Study 3 – Revenue from New Connections

- Use Case
  - Fixed Revenue Forecast from new connection fees
- Limitation
  - New Connections highly uncertain
- Approach
  - Evaluated 4 different models from most simple to most complex
- Lessons Learned
  - Complex models yielded little predictive gain in high uncertainty
  - Most important forecast factor was the risk valuation
    - Finance wants a forecast of new connection revenue sure to obtain
    - Engineering wants to be ready for new connections (opposite risk preference)
  - Risk-aware forecasts implemented!

## **Different Risk Preferences**





### **Case 3: Growth of New Connections**

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This case study focuses on the annual change in EDUs, also known as "new connections" and the fixed charge revenue generated for each new connection







#### Tacoma Water Case Study 4 – Sales Forecasting & Reserves

### Tom Chesnutt, PhD, PStat<sup>®</sup>, CAP<sup>®</sup> President, A & N Technical Services, Inc.

#### **Tacoma Water**

#### **Case Study 4 – Sales Forecasting & Reserves**

- Use Case
  - Sales Forecasting and Rate Model
- Limitation
  - Traditional Rate Models are Deterministic
- Approach
  - Include uncertainty in weather, customer growth, customer price response, and drought shortages
- Lessons Learned
  - Sales Forecasts embed uncertainty yield more accurate and reliable rate design.
  - Net Revenue Neutral Drought Rate Design is possible!
  - Sales variability and Revenue Vulnerability can be used to define needed Reserve Levels (GFOA)

### **Case 4: Sales Forecasting and Rate Model**

- Tacoma Water has a history of demand modeling that measured and depicted historical and future forecasting uncertainties.
- Extending this causal analysis to shorter-term financial sales forecasting motivated this case study.
- Free off-the-shelf open-source model that complies with SIPmath<sup>™</sup> standards—the Alliance for Water Efficiency (AWE) Sales Forecasting and Rate Model—is used to explore an approach that embedded principles of PM.



### Tacoma Water Probability Management & Reserves

Shayne Kavanagh Senior Manager of Research Government Finance Officers Association

### **Probability Management & Reserves**



#### **BEST PRACTICES**



#### Financial Forecasting in the Budget Preparation Process

Chance of Whatever

### **Probability Management & Reserves**



https://www.gfoa.org/materials/topic/risk-assessment

### Additional Application Areas for Probability Management

Tom Chesnutt, PhD, PStat<sup>®</sup>, CAP<sup>®</sup> President, A & N Technical Services, Inc.

### Additional Application Areas for Probability Management

- Additional applications for PM models were created by industry-leading practitioners. These additional PM application areas include:
  - Probability Management for Distribution Reliability, developed in a natural gas distribution network.
  - Paper Airplanes for:
    - Pump Failure (MTBF), estimating the mean time between failure of pumps is a necessary ingredient in risk analysis for water systems.
    - Exponential Smoothing, a simple method for budget or sales forecasting that can be quickly updated in real time.
  - Risk-Aware Budgeting, developed by GFOA Research, it uses PM and SIPmath to improve budget decision making when forecasts are not certain.

### **Probability Management for Distribution Reliability**

The SIPmath<sup>™</sup> paper airplane "Asset Level Model.xlsx" demonstrates how different types of risks financial, safety, and reliability—can be combined to show cost tradeoffs (Figure 3-36).

Contributed by Sam Savage. Dr. Savage is the executive director of ProbabilityManagement.or g, author of "The Flaw of Averages – Why We Underestimate Risk in the Face of Uncertainty," and an adjunct professor at Stanford University.

	A	В	C	D	E	F	G	Н
1		Pipelines	External Corrosion		130.5	113.6	7.0	
2			90%	th percentile:	139.785718	99.97050334	10	
3	1	rial 1 - 10,000		Threshold	130.00	90.00	9.00	
4		1		Chance	64%	18%	23%	
5				Tail Average	135.60	104.75	10.15	
6		PIPE	SEGMENT *	ASSET 👻	FINANCIAL 👻	SAFETY 👻	RELIABILITY -	Sector 👻
7		10	1	Valve	5.369954133	9.6	1	North
8		10	2	Valve	8.510687819	6.1	0	North
9		10	3	Valve	2.154034162	15.1	0	East
10		10	4	Valve	8.688891661	10.6	0	East
11		10	5	Pipe	0. <b>968</b> 513954	0.0	1	South
12		10	6	Pipe	5.289537388	. 0.0	2	South
13		10	7	Fitting	3.670828758	10.6	0	West
14		10	8	Fitting	2.312012251	0.0	0	West
15		10	9	Fitting	11.09850682	0.0	0	West
16		15	1	Valve	0. <b>93617</b> 0026	13	0	North
17		15	2	Valve	5.423314586	0	0	East
18		15	3	Pipe	9.550374893	0	0	East
19		15	4	Pipe	2.207668842	11	0	East
4	->	Risk Rollup	SIP Library Shee	t2 Sheet3 PMTa	able SIPmath Char	rt Data 🛛 🕂		14

### **Paper Airplanes**

SIPmath<sup>™</sup> models are easily assembled and easily modified making the creation of "paper airplane" and "balsa" models possibly. These reflects prototypes or proof of concept models that can then be

ane" Exponential Smoothing

Contributed by Brian Putt, retired Chevron, Chair of Energy Practice at ProbabilityManagment.org

Pump Failure (MTBF) &

expanded to "commercial grade" models.

SIPmath™ Paper Airplane: YouTube: Reference :	"Exponential Smoothing with updating.xlsx" https://youtu.be/Pdh0pj84GQo https://en.wikipedia.org/wiki/Exponential_smoothin g
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### **Risk-Aware Budgeting**

Contributed by Shayne Kavanagh. Mr. Kavanagh is the Senior Manager for the Research, Government Finance Officers Association.



Demonstrates how budget forecasts can incorporate risk-aware principals using SIPmath<sup>™</sup> to depict budget tradeoffs to decision makers

## Conclusion

- Probability Management and SIPmath<sup>™</sup> apply to a wide variety of uncertainty and risk analyses in water finance and resource management.
- SIPmath<sup>™</sup> makes it easy to create spreadsheet models that represent influence diagrams, including their drivers, decisions, and outcomes.
- Probability management facilitates the development of dashboards, infographics, and other uncertainty communication tools.



## **Appendices**

- Appendix A: Which Distribution Should I Use?
- Appendix B: How Do I Combine Uncertainties?



Related WRF Research	
Project Title	Research Focus
Developing Robust Strategies for Climate Change and Other Risks: A Water Utility Framework (project 4262)	This project identified the most likely vulnerabilities associated with climate change, provided utilities with a tool to assess their own utility-specific vulnerabilities, and produced risk management tools to assist utilities in identifying appropriate strategies and actions to respond to the vulnerabilities that are identified.
Insights into the Use of Uncertain Information in the Water Utility Sector (project 4696)	This survey project provides important insights into where and how water professionals are using uncertain information, with a focus on climate projection and assessment information. Insights are also provided regarding the education, training, and support materials they self-identify as needed to successfully gather, use, and share the implications of using uncertain information with both internal and external audiences.
Multi-Objective Evolutionary Algorithm Application Guidance for Utility Planning (project 4941)	The complexity of municipal water supply planning is increasing due to climate change, infrastructure vulnerability, demand uncertainty, and changing social values. This complexity and uncertainty requires a robust framework for planning and decision making, in which a multitude of future situations and potential solutions can be evaluated simultaneously based on different objectives while accounting for the associated uncertainty. Generally, this can be referred to as Robust Decision Making (RDM). There is growing interest in using Multi- Objective Evolutionary Algorithms (MOEA) as a tool in an RDM process to help assess complex system tradeoffs for water utility planning. Using existing models and data from four utilities, this study will investigate how different problem formulations might impact planning decisions in real world planning settings for utilities. The ultimate goal is to develop a compendium of case studies describing the different water systems, planning challenges, and how the MOEA tools were used to help analyze those tradeoffs.
Short-Term Water Demand Forecasting: Survey, Manual and Research Report (project 4501)	The chief objectives of this project were to enhance understanding of the advantages and disadvantages of the various approaches to short- term water demand forecasting and to provide practical guidance to water utilities in choosing, implementing, and evaluating forecasting methodologies. The project focused on prediction over a time horizon of fewer than ten years, intended to inform decisions regarding budgeting, revenue planning, rate design, program implementation, and efficient management of system operations.
Uncertainty in Long-Term Water Demand Forecasting (project 4558)	This project conducted a literature review, survey, and workshop to prepare a comprehensive summary of the uncertainties related to forecasting long-term water demand for resource and infrastructure planning. The final report identifies and describes the range of uncertainties utilities face in long-term water demand forecasting, and presents leading strategies to manage these uncertainties.
Water Demand Forecasting in Uncertain Times: Isolating the Effects of the Great Recession (project 4458)	This project assessed how water demand was affected by the recent recession. It also evaluated how economic shocks can be differentiated from the many other factors known to have an impact on demand, and analyzed how water utilities may be better able to anticipate, adapt to, and minimize impacts of future economic cycles on water demand planning.

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## **Questions?**



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Comments or questions, please contact:

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